

## Our Partners

GTAI provides direct access to all of the relevant actors in the German economy. As the center of a broad network at home and abroad, GTAI maintains close relationships with a number of partners. These include:

### The Network of German Chambers of Commerce Abroad (AHKs)



Logo allgemein der AHKs | © Deutsche Auslandshandelskammern

The network of German Chambers of Commerce Abroad (AHKs), which consists of bilateral chambers of commerce abroad, delegations and representatives of German business, advises, consults and represents German companies worldwide that wish to develop or expand their business activities abroad. The AHKs are institutions of German foreign trade promotion and represent German business interests in 140 locations in 92 countries. They are membership organisations with approximately 51,000 membership companies worldwide. At the same time, the German Chambers of Commerce Abroad represent links between cultures. The Association of German Chambers of Commerce e.V. (DIHK) continuously coordinates and develops the network of German Chambers of Commerce Abroad. They are co-funded by the Federal Ministry for Economic Affairs and Energy (BMWi).

- [Network of German Chambers of Commerce Abroad](#) ▶

## Federal Ministries

### Federal Foreign Office (AA)

The Federal Foreign Office (central office) and all 234 German diplomatic missions form the Federal Foreign Service. The Foreign Service maintains the Federal Republic of Germany's relationships with other countries, as well as with international and supra-national organizations. The Federal Foreign Office promotes intensive interaction and exchange with the world in the fields of business, culture, science and technology, the environment, development issues and many more areas.

- [Federal Foreign Office ▶](#)

## **Federal Ministry of Education and Research (BMBF)**

The Federal Ministry of Education and Research carries out a number of responsibilities set out under German constitutional law. The most important include the promotion of science and research; talented student promotion in schools, training and studies; the promotion of young scientists through international exchange programs in education and training, study, and science; shaping extracurricular and vocational education, further education and promoting vocational training (together with the federal states).

- [Federal Ministry of Education and Research ▶](#)

## **Federal Ministry for Economic Affairs and Energy (BMWi)**

The Federal Ministry for Economic Affairs and Energy supports competitiveness and economic well-being in Germany. Ministry responsibilities include supporting the small and medium-sized enterprise sector, new technologies and coordination of the energy transition. Within the Federal Government, the ministry is responsible for foreign trade promotion.

- [Federal Ministry for Economic Affairs and Energy ▶](#)

## **Federal Ministry of Economic Cooperation and Development (BMZ)**

The Federal Ministry of Economic Cooperation and Development performs a number of tasks including the planning and political coordination of German development cooperation, cooperation with civil society and business, and cooperation with partner countries and multilateral organizations as well as developmental policy information and education work.

- [Federal Ministry of Economic Cooperation and Development ▶](#)

## **Federal Office for Economic Affairs and Export Control (BAFA)**

The Federal Office for Economic Affairs and Export Control is a higher federal authority subordinated to the Federal Ministry for Economic Affairs and Energy. A central task of BAFA in the foreign trade sector is export control. Being involved in the export control policy of the federal government, BAFA acts as a licensing authority in close cooperation with other federal agencies on a complex export control system. Foreign-trade relevant tasks conducted by BAFA include the implementation of import regulations adopted for the common trade policy of the European Union. Economic development promotion focuses on programmes for small and medium-sized enterprises.

- [Federal Office for Economic Affairs and Export Control ▶](#)

## Public Organizations

### German Energy Agency (dena)



Logo der dena | © Deutsche Energie-Agentur

The German Energy Agency is the center of expertise for energy efficiency, renewable energy sources and intelligent energy systems. It supports the energy transition in politics, business and society. It is active in consumer sectors for buildings, electricity and traffic as well as in questions of energy generation, grid networks and saving. dena's shareholders are the Federal Republic of Germany, the KfW Group, Allianz SE, Deutsche Bank AG, and DZ BANK AG.

- [German Energy Agency ▶](#)

### German Society for International Cooperation (GIZ)



Logo der GIZ | © Deutsche Gesellschaft für Internatinalre Zusammenarbeit (GIZ) GmbH

GIZ is a globally active international cooperation and sustainable development service provider with over 50 years of experience in a wide variety of areas; from economic development and employment to energy and the

environment, and peace and security. GIZ's main contractor is the Federal Ministry for Economic Cooperation and Development.

- [German Society for International Cooperation](#) ▶

## Euler Hermes AG

**PARTNER DES BUNDES**



Logo Partner des Bundes Euler Hermes | © Euler Hermes

The federal government has been supporting the German economy with government guarantees for exports, foreign investments and raw material projects abroad for decades. Companies and banks receive individual protection for their foreign activities through this foreign trade promotion. The implementation and processing of these promotion measures is performed by Euler Hermes on the federal government's behalf. Euler Hermes is the direct contact partner for exports and banks for any questions about securing German business abroad.

- [AGA-Portal](#) ▶

## go-cluster



The Federal Ministry for Economic Affairs and Energy launched "go-cluster" – a cluster excellence programme combining the most efficient national cluster management organisations. The "go-cluster" programme is the cluster political excellence activity of The Federal Ministry for Economic Affairs and Energy and supports cluster management organisations with the development of their innovation cluster. Clusters included into the "go-cluster" programme are vanguards of innovation and demonstrate how highly competent Germany is in different industries and technological sectors.

- [go-cluster](#) ▶

## Initiatives

### CLEANTECH Initiative Ostdeutschland (CIO)



# CLEANTECH

## Initiative Ostdeutschland

Logo der CIO | © Cleantechinitiative Ostdeutschland

The CIO connects businesses, science and research as well as professional associations and institutions in the field of Cleantech across sectors and borders. It aims at enabling the Cleantech stakeholders in the new federal

states of Germany to achieve further economic growth and to increase their export strength. The CIO is an initiative of the Federal Government Commissioner for the New Federal States.

- [CLEANTECH Initiative Ostdeutschland ▶](#)

Dialog „Unternehmen :wachsen“

## **Dialog Unternehmen: wachsen** **Initiative in den neuen Ländern**

Logo des Dialogs „Unternehmen :wachsen“ © Unternehmen :wachsen

The "Dialog Unternehmen :wachsen" program has been initiated by the Federal Ministry for Economic Affairs and Energy. It strives to stimulate the exchange of experiences among entrepreneurs and encourage business growth. Experience has shown that this dialogue helps to develop new ideas and innovative solutions for entrepreneurial growth, which can inspire companies to refine their own growth strategies. The diverse range of topics covered includes questions on corporate organization, the role of clusters and networks, financing issues, and internationalization.

- [Dialog "Unternehmen :wachsen" ▶](#)

### **Economic Development Agencies of the Federal States**

Each Eastern German federal state also has an own economic development agency. Those agencies' individual tasks, organizational structures, and the range of services offered slightly differ, but they all provide support to potential investors.

- [New Federal States and their Economic Development Agencies ▶](#)

## Industry Associations

### Association of the German Trade Fair Industry (AUMA)



Logo des Ausstellungs- und Messe-Ausschuss der Deutschen Wirtschaft e.V. | © AUMA

AUMA is the German trade fair industry's umbrella organization. It represents the interests of the trade fair industry (trade fair organizers, exhibitors and visitors) in dealings with legislative and executive authorities at federal and state level, and other national and international institutions. AUMA provides information on dates, services, and exhibitor and attendance figures at trade fairs in Germany and abroad. Moreover, it assists the Federal Ministry for Economic Affairs and Energy (BMWi) and the Federal Ministry of Food and Agriculture (BMEL) in organizing their trade fair programs abroad.

- [Association of the German Trade Fair Industry](#) ▶

## The Federation of German Industries (BDI)



# BDI

## Bundesverband der Deutschen Industrie e.V.

Logo des Bundesverband der Deutschen Industrie e.V. (BDI) | © BDI

The BDI is the umbrella organization of German industry and industry-related services and speaks for 35 trade associations. The BDI conveys the interests of German industry to the political decision-makers. In the process, it provides support for business enterprises engaged in global competition. It offers information and economic policy consultations for all topics related to industry.

- [Federation of German Industries](#) ▶

## The German Aerospace Industries Association (BDLI)

# BDLI



## Bundesverband der Deutschen Luft- und Raumfahrtindustrie e.V.

Logo des Bundesverband der Deutschen Luft- und Raumfahrtindustrie e.V. (BDLI) | © BDLI

With more than 230 members, the German Aerospace Industries Association (BDLI) is the primary representative of the aerospace sector in Germany. As the voice of German aerospace, BDLI engages in dialogue with political institutions, authorities, trade associations and governments at home and abroad. It also offers different services to its members. The BDLI is trademark owner and co-organiser of one of the world's leading aviation events, the ILA Berlin Air Show.

- [German Aerospace Industries Association](#) ▶



## Federation of German Wholesale, Foreign Trade and Services (BGA)



# BGA

Bundesverband  
Großhandel, Außenhandel,  
Dienstleistungen e.V.

Logo des Bundesverband Großhandel, Außenhandel, Dienstleistungen e.V. (BGA) | © BGA

The BGA is the leading organization for the wholesale, foreign trade and service sector in Germany. It is particularly committed to supporting small and medium-sized enterprises. It informs its members on all kinds of developments, especially in the field of foreign trade. The federation represents and supports the business, economic and social-political interests of its member associations and their companies.

- [Federation of German Wholesale, Foreign Trade and Services](#) ▶

## Association of German Chambers of Industry and Commerce (DIHK)



# Deutscher Industrie- und Handelskammertag

Logo des Deutschen Industrie- und Handelskammertag (DIHK) | © DIHK

The DIHK is the umbrella organization of the around 80 German Chambers of Industry and Commerce (IHKs) which are the first local contact point for supporting business. It represents the interests of German entrepreneurs vis-à-vis policy makers on the federal and international level. Together with other partner organizations, the DIHK is the moving force in regional initiatives of the German economy and takes part in several institutions, which give direct advice to enterprises in the field of foreign trade. The DIHK coordinates the network of the German Chambers of Commerce Abroad and offices of delegates and representatives of German industry and commerce (AHKs) in 90 countries.

- [Association of German Chambers of Industry and Commerce](#) ▶

### German National Tourist Board (GNTB)



Logo der Deutschen Zentrale für Tourismus (DZT) | © DZT

The GNTB plays an important role in the promotion of Germany as a travel destination on the international market. Its activities include the development of new marketing strategies and concepts and also bringing together and optimizing the diverse marketing activities of partners in the German travel industry. It also takes an active role in the form of far-ranging sales activities in new growth markets. In this respect, the GNTB relies on its close collaboration with the German travel industry and partners from commerce and trade associations.

- [German National Tourist Board](#) ▶

## German Association of Consulting Engineers (VBI)



Logo des Verband beratender Ingenieure (VBI) | © VBI

The VBI is the leading association worldwide for consultancy and engineering in Germany. VBI member firms play a key role in the development of infrastructure in Germany and in the international market. The association represents the business and economic interests of its member companies in Germany and abroad.

- [German Association of Consulting Engineers](#) ▶

## German Association of the Automotive Industry (VDA)



Logo des Verband der Automobilindustrie (VDA) | © VDA

In the interest of all its members, the VDA is active in all areas of the motor traffic industry like economic and transport policy, technical legislation, quality assurance and taxation. In addition, the environment and climate protection are of particular importance. It also organizes the world's largest automobile exhibition, the International Motor Show (IAA).

- [German Association of the Automotive Industry](#) ▶

## German Engineering Federation (VDMA)



Logo des Verband Deutscher Maschinen- und Anlagenbau (VDMA) | © VDMA

The VDMA represents the interests of over 3,000 mainly small/medium size member companies in the mechanical and plant engineering sector in Germany and Europe. Its technical expertise, industry knowledge and straightforward positioning make it a recognized point of contact for companies as well as the general public, science, administration and policy makers. The VDMA also accompanies its members in global markets.

- [German Engineering Federation](#) ▶

## Association of German Women Entrepreneurs (VdU)



Logo des Verband deutscher Unternehmerinnen (VdU) | © VdU

On a cross-sectoral level, the VdU is active in campaigning for female entrepreneurship especially in small and medium-sized companies. The VdU strives to promote female founders and women in leadership positions and improve working conditions for women.

- [Association of German Women Entrepreneurs](#) ▶

### German Confederation of Skilled Crafts (ZDH)



Logo des Zentralverband des Deutschen Handwerks (ZDH) | © ZDH

The ZDH represents the overall interests of the skilled crafts sector in Germany and consolidates the activities of 53 chambers of skilled crafts and 48 professional association at national level and other German crafts institutions. The purpose of the ZDH is to reach a consensus on all major issues in crafts policy. It represents the overall interests of the skilled crafts sector vis-à-vis the Bundestag, the Federal Government and other central authorities, the European Union, and international organizations.

- [German Confederation of Skilled Crafts \(ZDH\)](#) ▶

### German Electrical and Electronic Manufacturers' Association (ZVEI)



Logo des Zentralverband Elektrotechnik- und Elektronikindustrie (ZVEI) | © ZVEI

The ZVEI represents the economic, technological and environmental policy interests of the German electrical and electronics industry. It provides specific information about the economic, technical and regulatory framework conditions of the electrical industry in Germany. ZVEI's close contacts with political quarters and public administrations and the association's internal exchange of experience and views provide extensive information about market- and competition-related developments, which is tailored to the electrical and electronic industry's specific needs.

- [German Electrical and Electronic Manufacturers' Association](#) ▶



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## CONTACT US

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✉ [Submit your question](#)

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